



# Global Excellence in Providing Kitchen & Bath Solutions

Globe Union Industrial Corp. 9934

2025 May.

# Product Category

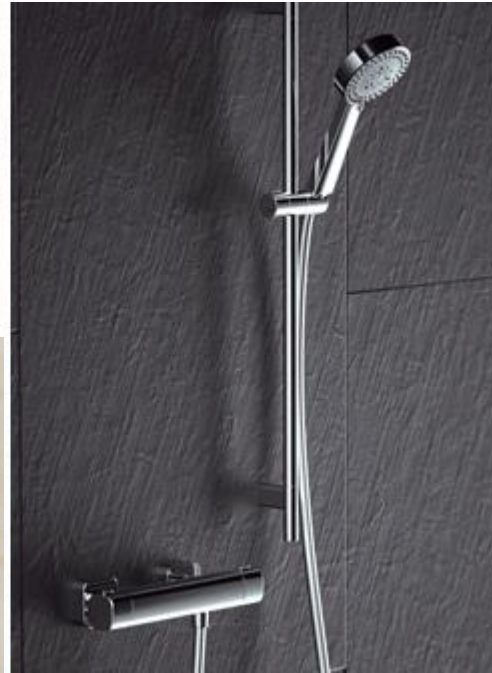
Our Portfolio Includes More Than Faucets

Faucet

Vitreous China

Bath Accessories

Showerheads





# Milestone

1979

Founded in Taichung as a trading company

1999

- Listed on Taiwan Stock exchange (9934)
- Introduced own Brand "Danze" to US market



2004

Acquired European brand "Lenz"



2012

Introduced of the high-quality Kitchen & Bath Product R & D center in Taichung



2016

Restructured Company Corporate Governance Structure and adaptation of professional management for substantial company development

2019

- Shane Ouyang to succeed Scott Ouyang as Chairman of the Board ; Appointed Todd Talbot as Company CEO
- Formation of MX Subsidiary GU Plumbing de Mexico S.A de C. V, for production of VC

2022

Formation of CN Subsidiary Globe Union Ann Bo Manufacturing Co., Ltd, for Brass product production



● Foundation ●

Brand Expansion

Manufacturing Expansion

Service upgrade

1990

Established Faucet Manufacture factory in Shenzhen, China



2003

Expanded product category to vitreous China Sanitary ware by acquiring "Gerber" Brand in US & "Milim" factory in China



2007

Acquired PJH, a leading European supplier and distributor of appliances and Bathroom products



2009

Completed Faucet Factory Integration



2015

Expanded Milim production capacity by adding fifth kiln and fourth high pressure casting line



2017

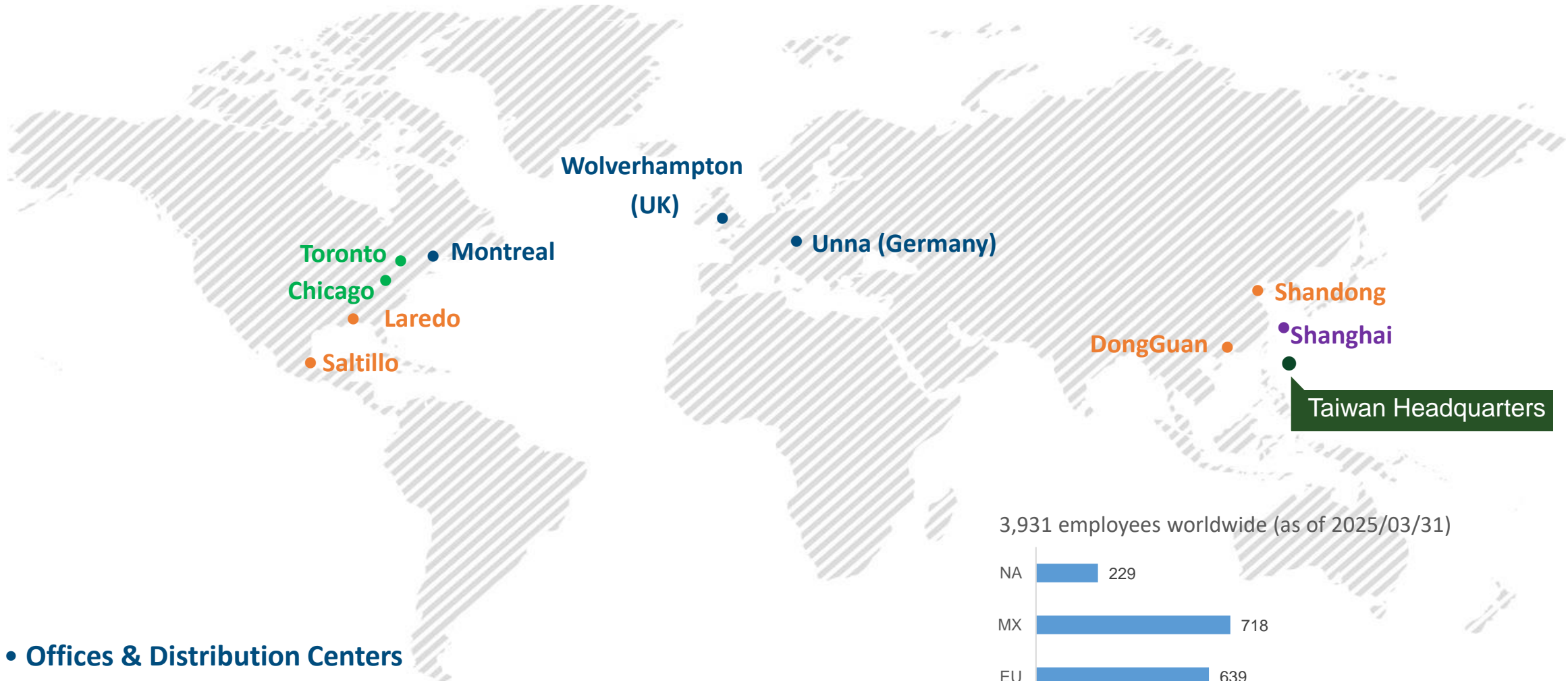
On-going implementation of core manufacture process automation



2024

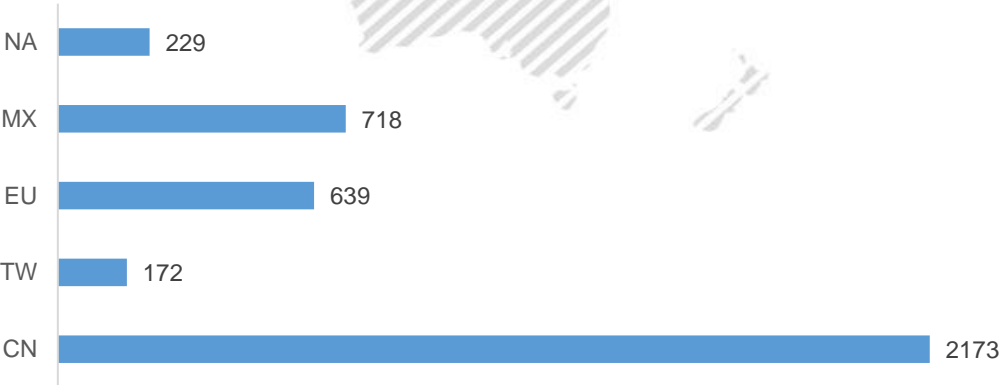
Acquired land and plant of MX Subsidiary GU Plumbing de Mexico S.A de C. V.

# Global Network



- **Offices & Distribution Centers**
- **Sales Offices**
- **Sourcing Office**
- **Factories**

3,931 employees worldwide (as of 2025/03/31)



# Business Segmentation

## BRAND

Our brands include Gerber in North America and Lenz in Europe

**GERBER®**



Perfekt in Design und Funktion.

## Globe Private OEM & Brand

Global OEM and Private Brand serves our strategic Retail, Trade, OEM and ODM partners

## PJH (UK Distribution)

PJH specializes in providing logistic, distribution service solutions for sanitary ware and appliances in UK.



## Unified Manufacturing Organization



Milim – Vitreous China  
(QD, CN)



GU Plumbing de Mexico  
–Vitreous China (MX)



Globe Union Ann Bo  
Manufacturing  
– Faucet (DG, CN)

## GLOBAL MARKETING and MANUFACTURING



## Unified Sales Front

WHOLESALE &  
PLUMBER/ BUILDER

E-Commerce

RETAIL &  
CLUB/ BIG BOX

### STRATEGIC CORPORATE FUNCTIONS



# Product Category

30%



Faucets & Showerhead

46%



Vitreous China

24%



Others

[Note]

1. As of 2025/03/31

2. Package of Kitchen Products includes package sales of the kitchen products and equipment.

3. Others is including bathroom accessories, package of kitchen products, cabinet and distribution services fee

Financial Performance

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
For the three-month periods ended 31 Mar.2025 and 2024

In NTD'000					
Item	2025Q1 YTD	%	2024Q1 YTD	%	Diff.
Net Sales	4,399,029	100.0%	4,321,689	100.0%	77,340
Gross Profit	1,487,546	33.8%	1,477,806	34.2%	9,740
Operating Expenses	(1,448,499)	-32.9%	(1,286,768)	-29.8%	(161,731)
Operating Income	39,047	0.9%	191,038	4.4%	(151,991)
Non Operating Income	347	0.0%	504	0.0%	(157)
Income before Tax	39,394	0.9%	191,542	4.4%	(152,148)
Income Tax	(16,101)	-0.4%	(68,101)	-1.6%	52,000
Net Income after Tax	23,293	0.5%	123,441	2.9%	(100,148)
Net Income Attributable to Stockholder of the Parent Company	23,293	0.5%	123,441	2.9%	(100,148)





Q & A

